

Assumption 3
Assumption 2
Assumption 1

Assumptions why White's **needs** are satisfied?

What **common objective** meet's both Black & White's needs?

Assumptions why Black's **needs** are satisfied?

Assumption 3
Assumption 2
Assumption 1

What's White's main **need**?

What's Black's main **need**?

Reasons why we feel White's **need** satisfies White's **want**?

Reasons why we feel Black's **need** satisfies Black's **want**?


Reason 3
Reason 2
Reason 1

What does White **want**?

What does Black **want**?

Reason 3
Reason 2
Reason 1

 Person or Group White

 Person or Group Black